

Export -Import Training Programme

Technical Inputs: 12 Days

- Scope & Importance of Export
- Export opportunities in various sectors
- What is export & export procedure
- Overview of Foreign Trade Policy 2015-20 & 2020-25
- Findings weekly prices in importing countries
- How to find out credible buyers & Incoterms use in Export
- Pack House standard operation management
- Packing of Products for air & sea shipment
- Custom procedure and documentation
- Quality management and certification
- Role of FEMA
- Role of APEDA & subsidies for exporters
- Role of DGFT & formation of export firm (IFC)
- Role of ECGC & payment risk management
- Exercise: Preparations of Performa invoice under export order
- Pricing techniques & Profit maximization.

Entrepreneurship Development Inputs: 6 Days

- Charms of Entrepreneurs
- Government loan & subsidy schemes
- Role & schemes of Bank for Export
- How to set up an enterprise
- Achievement Motivation Training (AMT)
- Soft Skill Development
- Market Survey Tools & Techniques

- PPR & DPR
- Management of Unit
- Interaction with successful exporter
- Industries Visit